

Come join us for our inaugural Virginia National Guard Industry Day Thursday, February 26, 2026 Hilton DoubleTree Koger Center Richmond, Virginia

The Virginia National Guard Management Group (VNGMG) hosts the Virginia National Guard (VANG) Industry Day Exhibition and procurement training event

A preceding event to the Virginia National Guard Annual Conference, this Industry Day will bring together our Guard logisticians and leadership with participating Industry Partners. Intent is to allow for exchange of information on the future equipment needs of the VANG due to transformation, training on methods of procurement and contracting (State and Federal), and networking between Industry Partners and representatives from our Guard units, G/J staff, and Senior VANG leadership.

VANG/VNGMG INDUSTRY DAY INFORMATION

As a preceding event to the 2026 Annual Conference, we are offering an exciting opportunity to our Industry Partners (IPs) to interact with our VANG unit representatives and State and Federal contracting staff, for all to learn how business is accomplished between Guard units and material/equipment providers and learn what equipment and supplies will be needed for VANG units as we continue to evolve and transform.



As this is our Inaugural Industry Day we are offering the following participation package information:

- 1. Participating Industry Day partners may set up their display in our Conference Hotel Exhibit Hall on Wednesday afternoon (February 25) or Thursday morning (February 26). Industry Day will run on Thursday from 10:00 16:00. Preliminary agenda is to hold training classes periodically across the Day with lunch and exhibit hall open.
- 2. Industry Partners can opt to remain in place through Saturday afternoon to also exhibit at the VANG/VNGMG 2026 Annual Conference at **no additional cost**. Special consideration for those that opt to stay include free participation in our Friday Top Golf outing and lunch, Exhibit Hall Social on Friday evening with Conference attendees, and full conference registration allowances based upon level of participation outlined in conference prospectus for Saturday's business meetings and Military Ball.
- 3. IPs and exhibitors can opt to participate only at the 2026 Annual Conference, setting up on Friday afternoon, February 26th, for a 6 7:30pm Exhibit Hall Social, and then the Saturday conference exhibition hall operating from 08:00 14:00.
- 4. Use our DoubleTree hotel block rates (\$112.50/night) from Wednesday (FEB 24th) through Monday (MAR 2).

VANG/VNGMG INDUSTRY DAY REGISTRATION LEVELS



PLATINUM ACCESS \$2,500

- Named event at the annual conference
- Four conference and Military Ball registrations
- Four Top Golf registrations
- Two exhibit spaces during the Industry Day and/or conference
- All event meals provided complimentary
- Company logo on all conference signage and material
- Distribution of company-provided materials in registration bags
- Full page advertisement in the conference program
- **Two** invitations to the annual Legislative Reception at the Library of Virginia in Richmond, Va.
- Company Logo on VNGMG, VNGA and VNGEA websites

GOLD ACCESS \$2,000

- Named event at the annual conference
- **Two** conference and Military Ball registrations
- **Two** Top Golf registrations
- Two exhibit spaces during the Industry Day and/or conference
- All event meals provided complimentary
- Half-page advertisement in the conference program
- Company Logo on VNGMG, VNGA and VNGEA websites

SILVER ACCESS \$1,500

- Two conference registrations
- One exhibit space during the Industry Day and/or conference
- All event meals provided complimentary
- Quarter-page advertisement in the conference program
- Company Logo on VNGMG, VNGA and VNGEA websites

BRONZE ACCESS \$1,000

- Two conference registrations
- One exhibit space during the Industry Day and/or conference
- All event meals provided complimentary
- Acknowledgement in the conference program
- Company Logo on VNGMG, VNGA and VNGEA websites

SERVICE ORGANIZATION \$500

- Must be 501(c)19 or 501(c)23 to qualify upload IRS determination Letter on registration page
- One exhibit space during the Industry Day and/or conference
- Acknowledgement in the conference program
- Company Logo on VNGMG, VNGA and VNGEA websites